

# Doing Business 2008 Israel

A Project Benchmarking the Regulatory Cost of Doing Business in 178 Economies

> Doing Business Project World Bank Group



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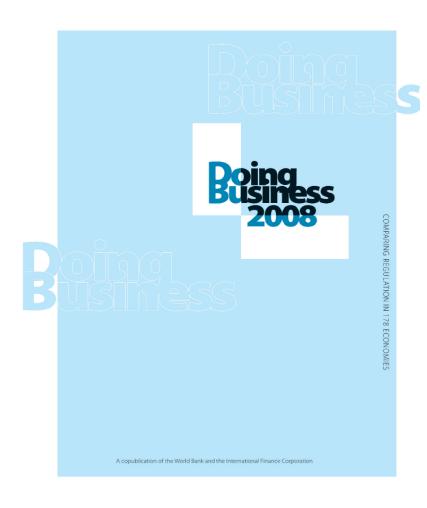
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Copies of *Doing Business 2008, Doing Business 2007: How to Reform, Doing Business in 2006: Creating Jobs, Doing Business in 2005: Removing Obstacles to Growth and Doing Business in 2004: Understanding Regulation may be purchased at www.doingbusiness.org.* 

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# Introduction

Doing Business 2008 is the fifth in a series of annual reports investigating the regulations that enhance business activity and those that constrain it. Doing Business presents quantitative indicators on business regulations and the protection of property rights that can be compared across 178 economies-from Afghanistan to Zimbabwe-and over time.

Regulations affecting 10 stages of a business's life are measured: starting a business, dealing with licenses, employing workers, registering property, getting credit, protecting investors, paying taxes, trading across borders, enforcing contracts and closing a business. Data in *Doing Business 2008* are current as of June 1, 2007. The indicators are used to analyze economic outcomes and identify what reforms have worked, where, and why.

The *Doing Business* methodology has limitations. Other areas important to business -- such as a country's proximity to large markets, the quality of its infrastructure services (other than those related to trading across borders), the security of property from theft and looting, the transparency of government procurement, macroeconomic conditions, and the underlying strength of institutions -- are not studied directly by Doing Business. To make the data comparable across countries, the indicators refer to a specific type of business -- generally a limited liability company operating in the largest business city.

Because standard assumptions are used in the data collection, comparisons and benchmarks are valid across economies. The data not only highlight the extent of obstacles to doing business; they also help identify the source of those obstacles, supporting policymakers in designing reform.

The data set covers 178 economies: 46 in Sub-Saharan Africa, 31 in Latin America and the Caribbean, 28 in Eastern Europe and Central Asia, 24 in East Asia and Pacific, 17 in the Middle East and North Africa and 8 in South Asia-as well as 24 OECD high-income economies as benchmarks. Some of the regions have been divided into subregions to generate a total of 13 regional profiles.

The following pages present the summary *Doing Business* indicators for Israel along with the comparator economies selected. The data used for this country profile come from the *Doing Business* database and are summarized in graphs and tables. This report allows a comparison of the economies not only with one another but also with the "best practice" economy for each indicator.

The best-practice economies are identified by their position in each indicator as well as their overall ranking and by their capacity to provide good examples of business regulation to other economies. These best-practice economies do not necessarily rank number 1 in the topic or indicator, but they are in the top 5.

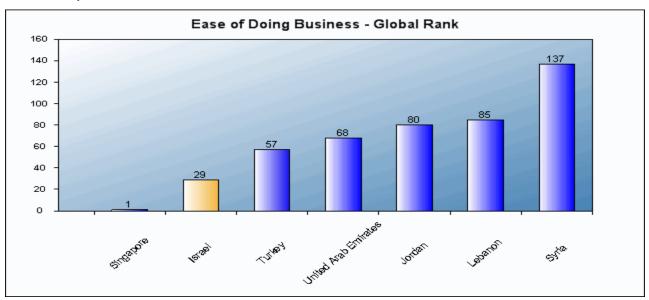
More information is available in the full report. *Doing Business 2008* presents the indicators, analyzes their relationship with economic outcomes and recommends reforms. The data, along with information on ordering the report, are available on the *Doing Business* website

http://www.doingbusiness.org

# Economy Rankings - Ease of Doing Business

Israel is ranked 29 out of 178 economies. Singapore is the top ranked economy in the Ease of Doing Business.

Israel - Compared to Global Best / Selected Economies:



## Israel's ranking in Doing Business 2008

Rank	Doing Business 2008
Ease of Doing Business	29
Starting a Business	17
Dealing with Licenses	109
Employing Workers	87
Registering Property	152
Getting Credit	7
Protecting Investors	5
Paying Taxes	69
Trading Across Borders	8
Enforcing Contracts	102
Closing a Business	40

## Reforms - Who is reforming?

This year Egypt tops the list of reformers that are making it easier to do business. Egypt's reforms went deep with reforms in 5 of the 10 areas studied by Doing Business, and it greatly improved its position in the global rankings as a result. Besides Egypt, the other top 10 reformers are, in order, Croatia, Ghana, FYR Macedonia, Georgia, Colombia, Saudi Arabia, Kenya, China, and Bulgaria.

- 1. **Egypt**, the top reformer in the region and worldwide, greatly improved its position in the global rankings on the ease of doing business. Its reforms went deep. Egypt cut the minimum capital required to start a business, from 50,000 Egyptian pounds to just 1,000 and halved the time and cost of start-up. It reduced fees for registering property from 3 percent of the property value to a low, fixed amount. It eased the bureaucracy that builders face in getting construction permits. It launched new one-stop shops for traders at Egyptian ports, cutting the time to import by seven days and the time to export by five. And it established a new private credit bureau that will soon be making it easier for borrowers to get credit.
- 2. **Croatia** reformed in four of the 10 areas studied by Doing Business. Two years ago, registering property in Croatia took 956 days. Now it takes 174. Company start-up also became faster, with procedures consolidated at a "one-stop shop" and pension and health services registration now online. Credit became easier to access: a new credit bureau was launched, and a unified registry now records charges against movable property in one place. In its first two months, €1.4 billion in credit was registered. In addition, amendments to the country's insolvency law introduced professional requirements for bankruptcy trustees and shorter timelines.
- 3. **Ghana**, a top 10 reformer for the second year running, continues to increase the efficiency of its public services. It cut bottlenecks in property registration, reducing delays from six months to one. Greater efficiency at the company registry and the environment agency cut the time for business start-up to 42 days. Changes in the port authority's operations sped up imports. New civil procedure rules and mandatory arbitration and mediation reduced the time it takes to enforce contracts.
- 4. **FYR Macedonia** eliminated the minimum capital requirement for business start-up, sped up the process for getting construction permits, lowered the corporate income tax rate to 12 percent (with another cut to 10 percent planned for 2008), and simplified tax payment procedures. Its ranking on the ease of doing business rose from 96 to 75.
- 5. **Georgia** reformed in six areas. It strengthened investor protections, including through amendments to its securities law that eliminate loopholes that had allowed corporate insiders to expropriate minority investors. It adopted a new insolvency law that shortens timelines for reorganization of a distressed company or disposition of a debtor's assets. Georgia sped up approvals for construction permits and simplified procedures for registering property. It made starting a business easier by eliminating the paid-in capital requirement. In addition, the country's private credit bureau added payment information from retailers, utilities, and trade creditors to the data it collects and distributes.
- 6. **Colombia**, the region's top reformer, has made great strides in easing trade. By extending port operating hours and adopting more selective customs inspections, it reduced the time for port and terminal handling activities by three days. The country strengthened investor protections by increasing disclosure requirements for related-party transactions. It introduced an electronic tax filing system, cutting the average time businesses must spend on tax compliance each year by 188 hours, or 41 percent. And it is progressively reducing the corporate income tax rate, from 35 to 34 percent in 2007 and 33 percent in 2008.
- 7. **Saudi Arabia**, the runner-up reformer in the region, eliminated the minimum capital requirement of 1,057 percent of income per capita and reduced the days needed for company start-up from 39 to 15. It launched a commercial credit bureau whose reports include the credit exposure of companies. It also sped up trade, reducing the number of documents required for importing and cutting the time needed for handling at ports and terminals by two days for both imports and exports.
- 8. **Kenya**, the region's other top 10 reformer, launched an ambitious licensing reform program. So far the program has eliminated 110 business licenses and simplified eight others. The changes have streamlined business start-up and cut both the time and cost of getting building permits. The program will eventually eliminate or simplify at least 900 more of the country's 1,300 licenses. Property registration is also faster now, thanks to the introduction of competition among land valuers. And the country's private credit bureau now collects a wider range of data.

- 9. In **China**, a new property law put private property rights on equal footing with state property rights. The law also expanded the range of assets that can be used as collateral to include inventory and accounts receivable. The new bankruptcy law gives secured creditors priority to the proceeds from their collateral. Construction also became easier, with electronic processing of building permits reducing delays by two weeks.
- 10. **Bulgaria** eased the tax burden on businesses and made it easier to pay taxes online. Bulgaria also introduced private bailiffs to improve efficiency in enforcing judgments. And it made building inspections less burdensome.

## Number of reforms in Doing Business 2008

Rank	✓ Positive Reform  ★ Negative Reform  Economy	Starting a Business	Dealing with Licenses	Employing Workers	Registering Property	Getting Credit	Protecting Investors	Paying Taxes	Trading Across Borders	Enforcing Contracts	Closing a Business	Total number of reforms
1	Egypt	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$			<b>√</b>			5
2	Croatia	$\checkmark$			$\checkmark$	$\checkmark$					$\checkmark$	4
3	Ghana	<b>✓</b>			$\checkmark$	<b>\</b>			$\checkmark$	$\checkmark$		5
4	Macedonia, FYR	<b>\</b>	<b>\</b>					<b>✓</b>				3
5	Colombia						✓	<b>√</b>	<b>\</b>			3
6	Georgia	<b>√</b>	✓		✓	<b>\</b>	✓				✓	6
7	Saudi Arabia	<b>√</b>				<b>√</b>			<b>\</b>			3
8	Kenya	<b>√</b>	✓		✓	<b>\</b>						4
9	China		✓			$\checkmark$					✓	3
10	Bulgaria		$\checkmark$					<b>√</b>		✓		3
	Israel							<b>✓</b>				1
	Jordan	✓										1
	Lebanon											0
	Syria	×						<b>√</b>				0
	Turkey							✓	✓			2
	United Arab Emirates											0

**Note:** Economies are ranked on the number and impact of reforms, Doing Business selects the economies that reformed in 3 or more of the Doing Business topics. Second, it ranks these economies on the increase in rank in Ease of Doing Business from the previous year. The larger the imporvement, the higher the ranking as a reformer.

Starting a Business	Procedures (number)	5
	Duration (days)	34
	Cost (% GNI per capita)	4.4
	Paid in Min. Capital (% of GNI per capita)	0.0
Dealing with Licenses	Procedures (number)	20
	Duration (days)	235
	Cost (% of income per capita)	115.5
Employing Workers	Difficulty of Hiring Index	11
	Rigidity of Hours Index	60
	Difficulty of Firing Index	0
	Rigidity of Employment Index	24
	Nonwage labor cost (% of salary)	6
	Firing costs (weeks of wages)	91
Registering Property	Procedures (number)	7
	Duration (days)	144
	Cost (% of property value)	7.5
Getting Credit	Legal Rights Index	8
	Credit Information Index	5
	Public registry coverage (% adults)	0.0
	Private bureau coverage (% adults)	91.6
Protecting Investors	Disclosure Index	7
	Director Liability Index	9
	Shareholder Suits Index	9
	Investor Protection Index	8.3
Paying Taxes	Payments (number)	33
	Time (hours)	230
	Profit tax (%)	27.7
	Labor tax and contributions (%)	5.9
	Other taxes (%)	2.4
	Total tax rate (% profit)	36.0

Trading Across Borders	Documents for export (number)	5
	Time for export (days)	12
	Cost to export (US\$ per container)	560
	Documents for import (number)	4
	Time for import (days)	12
	Cost to import (US\$ per container)	560
Enforcing Contracts	Procedures (number)	35
	Duration (days)	890
	Cost (% of claim)	25.3
Closing a Business	Time (years)	4.0
	Cost (% of estate)	23
	Recovery rate (cents on the dollar)	43.6

## Starting a Business in Israel: Entry Regulation

When entrepreneurs draw up a business plan and try to get under way, the first hurdles they face are the procedures required to incorporate and register the new firm before they can legally operate. Economies differ greatly in how they regulate the entry of new businesses. In some the process is straightforward and affordable. In others the procedures are so burdensome that entrepreneurs may have to bribe officials to speed the process—or may decide to run their business informally.

The data on starting a business are based on a survey and research investigating the procedures that a standard small to medium-size company needs to complete to start operations legally. These include obtaining all necessary permits and licenses and completing all required inscriptions, verifications and notifications with authorities to enable the company to formally operate. The time and cost required to complete each procedure under normal circumstances are calculated, as well as the minimum capital that must be paid in. It is assumed that all information is readily available to the entrepreneur, that there has been no prior contact with officials and that all government and nongovernment entities involved in the process function without corruption.

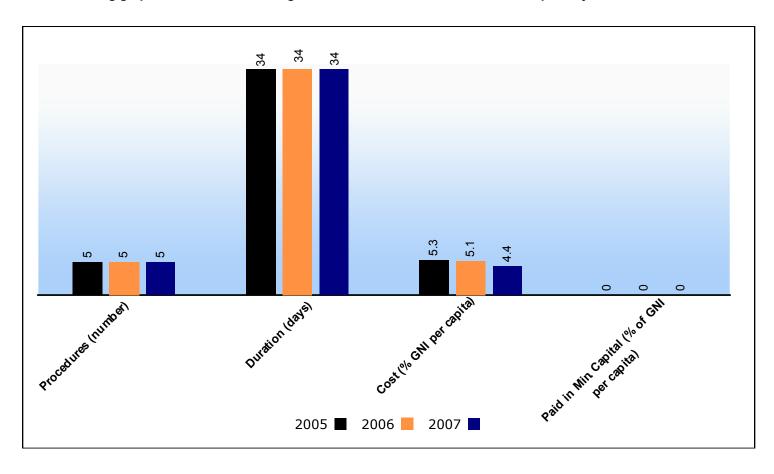
To make the data comparable across economies, detailed assumptions about the type of business are used. Among these assumptions are the following: the business is a limited liability company conducting general commercial activities in the largest business city; it is 100% domestically owned, with start-up capital of 10 times income per capita, turnover of at least 100 times income per capita and between 10 and 50 employees; and it does not qualify for any special benefits, nor does it own real estate. Procedures are recorded only where interaction is required with an external party. It is assumed that the founders complete all procedures themselves unless professional services (such as by a notary or lawyer) are required by law. Voluntary procedures are not counted, nor are industry-specific requirements and utility hook-ups. Lawful shortcuts are counted.

Cumbersome entry procedures are associated with more corruption, particularly in developing countries. Each procedure is a point of contact—an opportunity to extract a bribe. Analysis shows that burdensome entry regulations do not increase the quality of products, make work safer or reduce pollution. Instead, they constrain private investment; push more people into the informal economy; increase consumer prices; and fuel corruption.

## 1. Historical data: Starting a Business in Israel

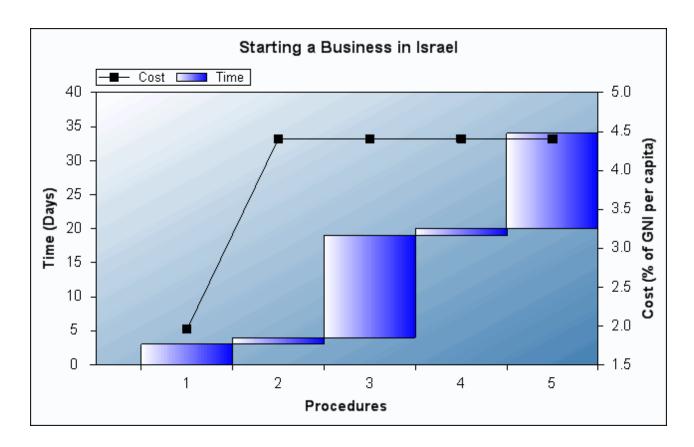
Starting a Business data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		13	17
Procedures (number)	5	5	5
Duration (days)	34	34	34
Cost (% GNI per capita)	5.3	5.1	4.4
Paid in Min. Capital (% of GNI per capita)	0.0	0.0	0.0

## 2. The following graph illustrates the Starting a Business indicators in Israel over the past 3 years:



#### 3. Steps to Starting a Business in Israel

It requires 5 procedures, takes 34 days, and costs 4.41% GNI per capita to start a business in Israel.



#### **List of Procedures:**

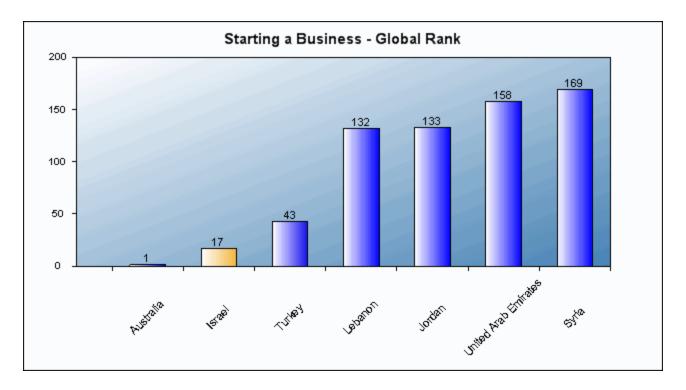
- 1. Sworn statement that Articles are not contrary to law
- 2. Register at the Ministry of Justice
- 3. Register for income tax
- 4. Register for VAT
- 5. Register for social security

More details are available in the appendix.

## 4. Benchmarking Starting a Business Regulations:

Israel is ranked 17 overall for Starting a Business. Australia is the top ranked economy followed by Canada, New Zealand and United States.

Ranking of Israel in Starting a Business - Compared to best practice and selected economies:



The following table shows Starting a Business data for Israel compared to best practice and comparator economies:

Best Practice Economies	Procedures (number)	Duration (days)	Cost (% GNI per capita)	Paid in Min. Capital (% of GNI per
Australia*	2	2		0.0
Denmark			0.0	

Selected Economy				
Israel	5	34	4.4	0.0

Comparator Economies				
Jordan	10	14	66.2	795.4
Lebanon	6	46	94.1	60.4
Syria	13	43	55.7	3673.3
Turkey	6	6	20.7	16.2
United Arab Emirates	11	62	36.9	312.4

<sup>\*</sup> The following economies are also best practice economies for :

Procedures (number): Canada, New Zealand

Paid in Min. Capital (% of GNI per capita): Canada, Ireland, Israel, Mauritius, New Zealand, Puerto Rico, Thailand, Trinidad and Tobago, United Kingdom, United States

## Dealing with Licenses in Israel: Building a Warehouse

Once entrepreneurs have registered a business, what regulations do they face in operating it? To measure such regulation, Doing Business focuses on the construction sector. Construction companies are under constant pressure—from government to comply with inspections and with licensing and safety regulations and from customers to be quick and cost-effective. These conflicting pressures point to the tradeoff in building regulation—the tradeoff between protecting people (construction workers, tenants, passersby) and keeping the cost of building affordable.

In many countries, especially poor ones, complying with building regulations is so costly in time and money that many builders opt out. Builders may pay bribes to pass inspections or simply build illegally—leading to hazardous construction. In other countries compliance is simple, straightforward and inexpensive—yielding better results.

The indicators on dealing with licenses record all procedures officially required for an entrepreneur in the construction industry to build a warehouse. These include submitting project documents (building plans, site maps) to the authorities, obtaining all necessary licenses and permits, completing all required notifications and receiving all necessary inspections. They also include procedures for obtaining utility connections, such as electricity, telephone, water and sewerage. The time and cost to complete each procedure under normal circumstances are calculated. All official fees associated with legally completing the procedures are included. Time is recorded in calendar days. The survey assumes that the entrepreneur is aware of all existing regulations and does not use an intermediary to complete the procedures unless required to do so by law.

To make the data comparable across economies, several assumptions about the business and its operations are used. The business is a small to medium-size limited liability company, located in the most populous city, domestically owned and operated, in the construction business, with 20 qualified employees. The warehouse to be built:

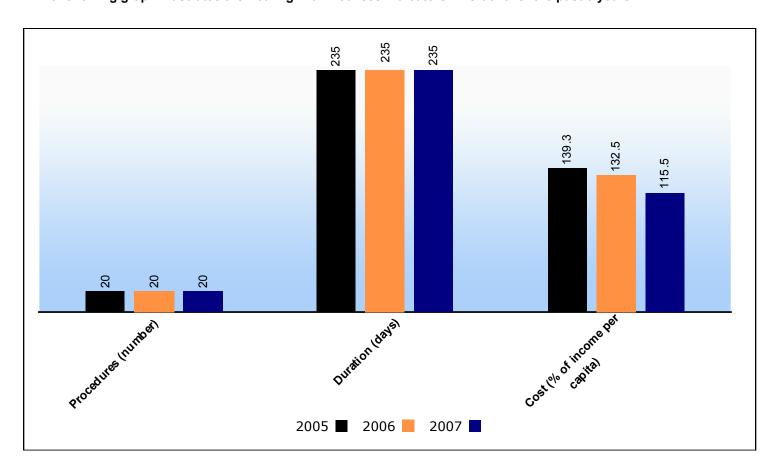
- Is a new construction (there was no previous construction on the land).
- Has complete architectural and technical plans prepared by a licensed architect.
- Will be connected to electricity, water, sewerage (sewage system, septic tank or their equivalent) and one land phone line. The connection to each utility network will be 32 feet, 10 inches (10 meters) long.
- Will be used for general storage, such as of books or stationery. The warehouse will not be used for any goods requiring special conditions, such as food, chemicals or pharmaceuticals.
- Will take 30 weeks to construct (excluding all delays due to administrative and regulatory requirements).

Where the regulatory burden is large, entrepreneurs move their activity into the informal economy. There they operate with less concern for safety, leaving everyone worse off.

## 1. Historical data: Dealing with Licenses in Israel

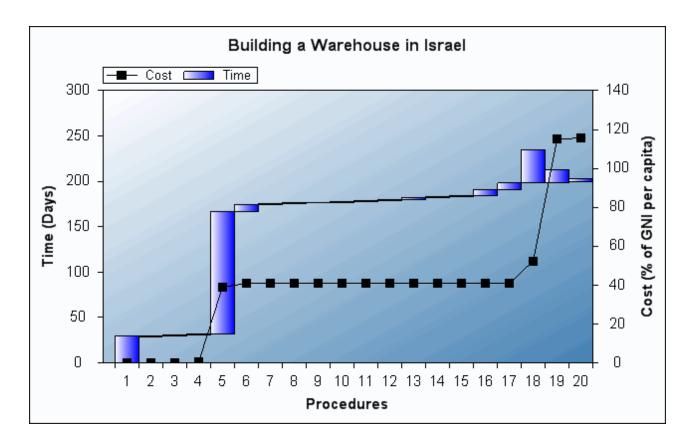
Dealing with Licenses data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		110	109
Procedures (number)	20	20	20
Duration (days)	235	235	235
Cost (% of income per capita)	139.3	132.5	115.5

## 2. The following graph illustrates the Dealing with Licenses indicators in Israel over the past 3 years:



#### 3. Steps to Building a Warehouse in Israel

It requires 20 procedures, takes 235 days, and costs 115.51% GNI per capita to build a warehouse in Israel.



#### **List of Procedures:**

- 1. File a request for information regarding the land
- 2. Obtain a survey of the land by an authorized surveyor
- 3. Obtain a land extract from the Land Registry
- 4. Obtain a printout of BuildCo's details from the Companies Registry
- 5. Obtain a building permit from the Local Committee
- 6. Obtain a marking report from an authorized surveyor
- 7. Receive concrete inspection
- 8. Receive pipe inspection
- 9. Receive sanitation inspection
- 10. Obtain certification from a certified laboratory
- 11. Apply for a certificate of completion from the Local Committee
- 12. Receive an inspection by Fire Department

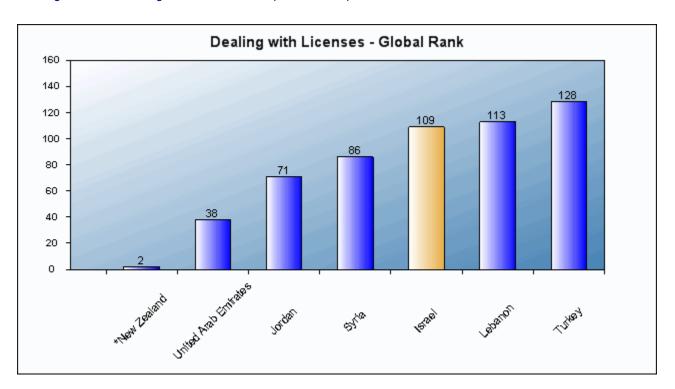
- 13. Obtain certification from the Fire Department
- 14. Obtain telephone company certification of a telephone line installation
- 15. Receive final inspection by the local authority
- 16. Obtain certification of completion from the local authority
- 17. Obtain occupancy certificate
- 18. Obtain electricity connection
- 19. Obtain water and sewerage connection
- 20. Obtain telephone line connection

More details are available in the appendix.

#### 4. Benchmarking Dealing with Licenses Regulations:

Israel is ranked 109 overall for Dealing with Licenses. St. Vincent and the Grenadines is the top ranked economy followed by New Zealand, Belize and Marshall Islands.

Ranking of Israel in Dealing with Licenses - Compared to best practice and selected economies:



<sup>\*</sup> The following economies are also best practice economies for Building a Warehouse: St. Vincent and the Grenadines

The following table shows Dealing with Licenses data for Israel compared to best practice and comparator economies:

Best Practice Economies	Procedures (number)	Duration (days)	Cost (% of income per capita)
Denmark	6		
Korea		34	
United Arab Emirates			1.5

Selected Economy			
Israel	20	235	115.5

Comparator Economies			
Jordan	18	122	486.1
Lebanon	20	211	229.5
Syria	21	128	258.5
Turkey	25	188	369.9
United Arab Emirates	21	125	1.5

## Employing Workers in Israel: Labor Regulations

Every economy has established a complex system of laws and institutions intended to protect workers and guarantee a minimum standard of living for its population. This system encompasses four bodies of law: employment, industrial relations, social security and occupational health and safety laws. Doing Business examines government regulation in the area of employment and social security laws.

Three measures are presented: a rigidity of employment index, a nonwage labor cost measure and a firing cost measure. The rigidity of employment index is the average of three subindices: difficulty of hiring, rigidity of hours and difficulty of firing. Each index takes values between 0 and 100, with higher values indicating more rigid regulation. The difficulty of hiring index measures the flexibility of contracts and the ratio of the minimum wage to the value added per worker. The rigidity of hours index covers restrictions on weekend and night work, requirements relating to working time and the workweek, and mandated days of annual leave with pay. The difficulty of firing index covers workers' legal protections against dismissal, including the grounds permitted for dismissal and procedures for dismissal (individual and collective).

The nonwage labor cost covers all social security payments and payroll taxes associated with hiring an employee, expressed as a percentage of the worker's salary. The firing cost indicator measures the cost of advance notice requirements, severance payments and penalties due when terminating a redundant worker, expressed in weeks of salary.

The indicators on employment regulations are based on a detailed study of employment laws. Data are also gathered on the specific constitutional provisions governing the two areas studied. To ensure accuracy, both the actual laws and the applicable collective bargaining agreements are used. Finally, all data are verified and completed by local law firms through a detailed survey of employment regulations.

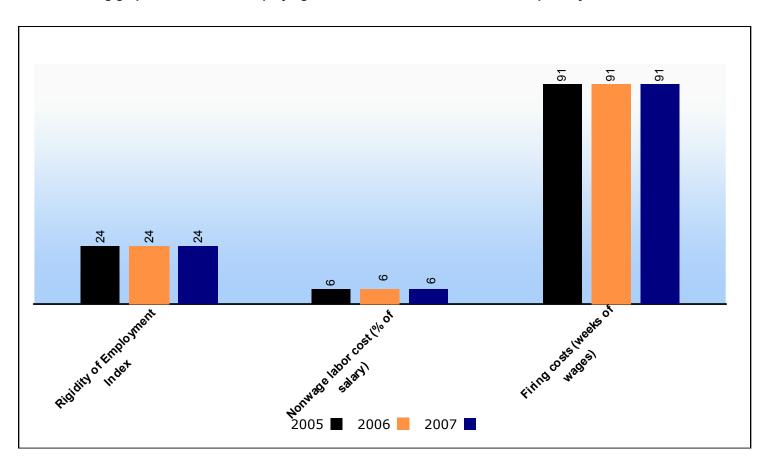
To make the data comparable across economies, a range of assumptions about the worker and the company are used. Assumptions about the worker include that he is a nonexecutive, full-time male employee who has worked in the same company for 20 years and is not a member of the labor union (unless membership is mandatory). The company is assumed to be a limited liability manufacturing corporation that operates in the country's most populous city, is 100% domestically owned and has 201 employees. The company is also assumed to be subject to collective bargaining agreements in countries where such agreements cover more than half the manufacturing sector and apply even to firms not party to them.

Most employment regulations are enacted in response to market failures. But that does not mean that today's regulations are optimal. Analysis across countries shows that while employment regulation generally increases the tenure and wages of incumbent workers, rigid regulations have many undesirable side effects. These include less job creation, smaller company size, less investment in research and development, and longer spells of unemployment and thus the obsolescence of skills—all of which may reduce productivity growth. Many countries err on the side of excessive rigidity, to the detriment of businesses and workers alike.

## 1. Historical data: Employing Workers in Israel

Employing Workers data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		88	87
Rigidity of Employment Index	24	24	24
Nonwage labor cost (% of salary)	6	6	6
Firing costs (weeks of wages)	91	91	91

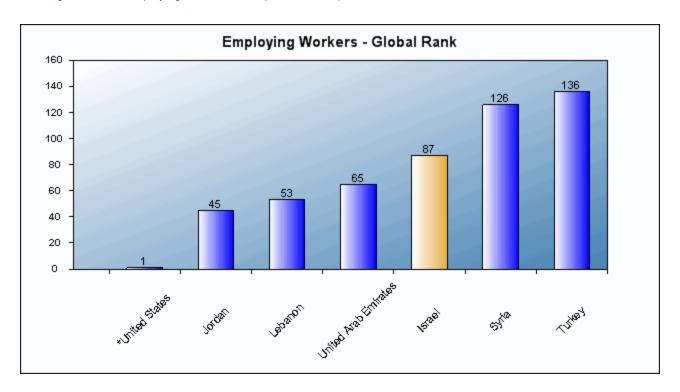
## 2. The following graph illustrates the Employing Workers indicators in Israel over the past 3 years:



#### 3. Benchmarking Employing Workers Regulations:

Israel is ranked 87 overall for Employing Workers. Marshall Islands is the top ranked economy followed by Brunei, Georgia and Tonga.

Ranking of Israel in Employing Workers - Compared to best practice and selected economies:



<sup>\*</sup> The following economies are also best practice economies for Employing Workers: Marshall Islands, Singapore

The following table shows Employing Workers data for Israel compared to best practice and comparator economies:

Best Practice Economies	Rigidity of Employment Index	Nonwage labor cost (% of salary)	Firing costs (weeks of wages)
Bangladesh*		0	
Denmark*			0
Hong Kong, China*	0		

Selected Economy			
Israel	24	6	91

Comparator Economies			
Jordan	30	11	4
Lebanon	25	22	17
Syria	37	17	80
Turkey	42	22	95
United Arab Emirates	20	13	84

<sup>\*</sup> The following economies are also best practice economies for :

Rigidity of Employment Index: Singapore, United States

Nonwage labor cost (% of salary): Botswana, Ethiopia, Maldives

Firing costs (weeks of wages): New Zealand, United States

## Registering Property in Israel: Regulation of Property Transfer

Property registries were first developed to help raise tax revenue. Defining and publicizing property rights through registries has also proved to be good for entrepreneurs. Land and buildings account for between half and three-quarters of the wealth in most economies. Securing rights to this property strengthens incentives to invest and facilitates commerce. And with formal property titles, entrepreneurs can obtain mortgages on their home or land and start businesses.

Doing Business measures the ease of registering property based on a standard case of an entrepreneur who wants to purchase land and a building in the largest business city. It is assumed that the property is already registered and free of title dispute. The data cover the full sequence of procedures necessary to transfer the property title from the seller to the buyer. Every required procedure is included, whether it is the responsibility of the seller or the buyer or must be completed by a third party on their behalf.

Local property lawyers and officials in property registries provide information on required procedures as well as the time and cost to complete each one. For most countries the data are based on responses from both. Based on the responses, three indicators are constructed:

- Number of procedures to register property.
- Time to register property (in calendar days).
- Official costs to register property (as a percentage of the property value).

A large share of the property in developing countries is not formally registered, limiting financing opportunities for businesses. Recognizing this constraint, some developing country governments have embarked on extensive property titling programs. Yet bringing assets into the formal sector is of little value unless they stay there.

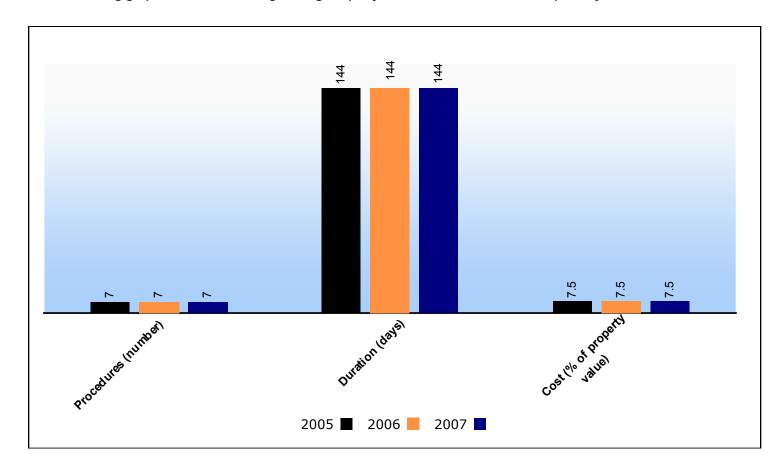
Many titling programs in Africa were futile because people bought and sold property informally—neglecting to update the title records in the property registry. Why? Doing Business shows that completing a simple formal property transfer in the largest business city of an African country costs 12% of the value of the property and takes more than 100 days on average. Worse, the property registries are so poorly organized that they provide little security of ownership. For both reasons, formalized titles quickly go informal again.

Efficient property registration reduces transaction costs and helps keep formal titles from slipping into informal status. Simple procedures to register property are also associated with greater perceived security of property rights and less corruption. That benefits all entrepreneurs, especially women, the young and the poor. The rich have few problems protecting their property rights. They can afford to invest in security systems and other measures to defend their property. But small entrepreneurs cannot. Reform can change this.

## 1. Historical data: Registering Property in Israel

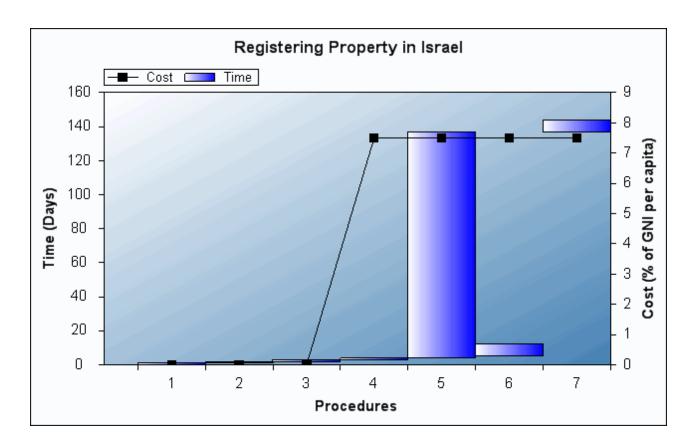
Registering Property data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		151	152
Procedures (number)	7	7	7
Duration (days)	144	144	144
Cost (% of property value)	7.5	7.5	7.5

## 2. The following graph illustrates the Registering Property indicators in Israel over the past 3 years:



#### 3. Steps to Registering Property in Israel

It requires 7 procedures, takes 144 days, and costs 7.51% GNI per capita to register the property in Israel.



#### **List of Procedures:**

- 1. Obtain a land registration extract from the Land Registry Office
- 2. Check the Municipality record relating to the property
- 3. File a report on the transaction with the tax authorities
- 4. Pay taxes at a commercial bank
- 5. Obtain the tax clearance certificates at the Land Tax Authorities
- 6. Obtain tax clearance from the Municipality
- 7. Apply for registration at the regional Land Registry Office

More details are available in the appendix.

## 4. Benchmarking Registering Property Regulations:

Israel is ranked 152 overall for Registering Property. New Zealand is the top ranked economy followed by Armenia, Saudi Arabia and Lithuania.

Ranking of Israel in Registering Property - Compared to best practice and selected economies:



Best Practice Economies	Procedures (number)	Duration (days)	Cost (% of property value)
New Zealand*		2	
Norway*	1		
Saudi Arabia*			0.0

Selected Economy			
Israel	7	144	7.5

Comparator Economies			
Jordan	8	22	10.0
Lebanon	8	25	5.9
Syria	4	34	28.1
Turkey	6	6	3.1
United Arab Emirates	3	6	2.0

<sup>\*</sup> The following economies are also best practice economies for :

Procedures (number): Sweden

Duration (days): Sweden, Thailand

Cost (% of property value): Bhutan

## Getting Credit in Israel: Legal Rights and Credit Information

Firms consistently rate access to credit as among the greatest barriers to their operation and growth. Doing Business constructs two sets of indicators of how well credit markets function—one on credit registries and the other on legal rights of borrowers and lenders.

Credit registries—institutions that collect and distribute credit information on borrowers—can greatly expand access to credit. By sharing credit information, they help lenders assess risk and allocate credit more efficiently. And they free entrepreneurs from having to rely on personal connections alone when trying to obtain credit. Three indicators are constructed to measure the sharing of credit information:

- Public registry coverage, which reports the number of individuals and firms covered by a public credit registry as a percentage of the adult population.
- Private bureau coverage, which reports the number of individuals and firms covered by a private credit bureau as a percentage of the adult population.
- Depth of credit information index, which measures the extent to which the rules of a credit information system facilitate lending based on the scope of information distributed, the ease of access to information and the quality of information.

The data are from surveys of public registries and the largest private credit bureau in the country.

Effective regulation of secured lending—through collateral and bankruptcy laws—can also ease credit constraints. By giving a lender the right to seize and sell a borrower's secured assets upon default, collateral limits the lender's potential losses and acts as a screening device for borrowers. The strength of legal rights index measures 10 aspects of the rights of borrowers and creditors in collateral and bankruptcy laws, including whether:

- General rather than specific description of assets and debt is permitted in collateral agreements (expanding the scope of assets and debt covered).
- Any legal or natural person may grant or take security in assets.
- A unified registry operates that includes charges over movable property.
- Secured creditors have priority both within bankruptcy and outside it.
- Parties may agree on out-of-court enforcement of collateral by contract.
- Creditors may both seize and sell collateral out of court, no automatic stay or "asset freeze" applies upon bankruptcy, and the bankrupt debtor does not retain control of the firm.

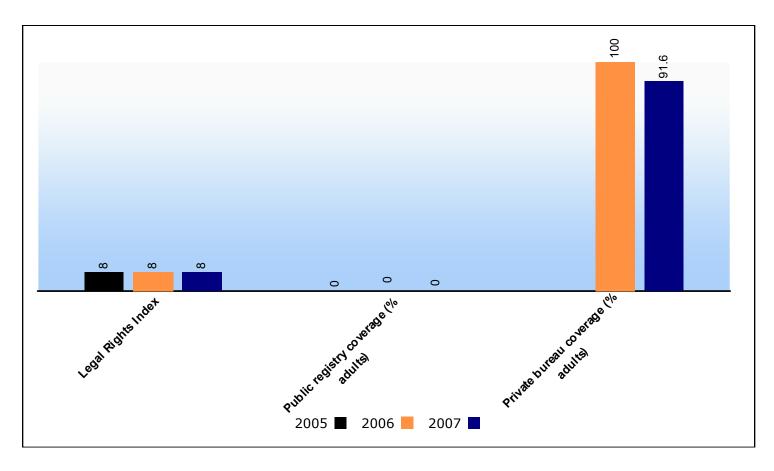
The index ranges from 0 (weak legal rights) to 10 (strong legal rights). The data were obtained by examining collateral and bankruptcy laws and legal summaries and verified through a survey of financial lawyers.

Where good-quality credit information is available and legal rights are stronger, more credit is extended. Benefits flow beyond those gaining access to credit. With better-functioning credit markets, unemployment is lower, and women and low-income people benefit the most.

## 1. Historical data: Getting Credit in Israel

Getting Credit data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		7	7
Legal Rights Index	8	8	8
Public registry coverage (% adults)	0.0	0.0	0.0
Private bureau coverage (% adults)	not available	100.0	91.6

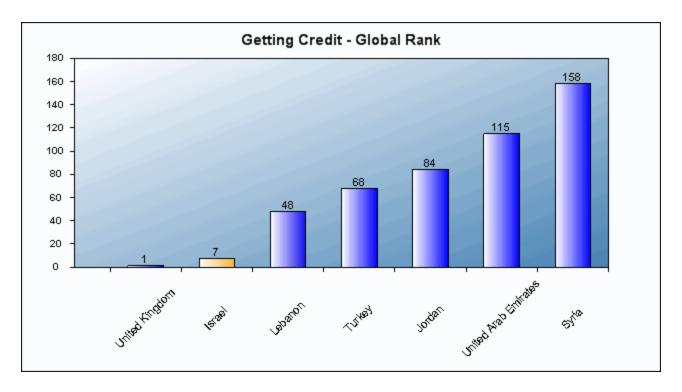
## 2. The following graph illustrates the Getting Credit indicators in Israel over the past 3 years:



## 3. Benchmarking Getting Credit Regulations:

Israel is ranked 7 overall for Getting Credit. United Kingdom is the top ranked economy followed by Hong Kong, China, Germany and Australia.

Ranking of Israel in Getting Credit - Compared to best practice and selected economies:



The following table shows Getting Credit data for Israel compared to best practice and comparator economies:

Best Practice Economies	Legal Rights Index	Public registry coverage (%	Private bureau coverage (%
Argentina*			100.0
Hong Kong, China*	10		
Portugal		67.1	

Selected Economy			
Israel	8	0.0	91.6

Comparator Economies			
Jordan	5	0.8	0.0
Lebanon	4	4.7	0.0
Syria	3	0.0	0.0
Turkey	3	10.3	2.7
United Arab Emirates	3	1.4	0.0

<sup>\*</sup> The following economies are also best practice economies for :

**Legal Rights Index: United Kingdom** 

Private bureau coverage (% adults): Australia, Canada, Iceland, Ireland, New Zealand, Nicaragua, Norway, Sweden, United States

## Protecting Investors in Israel

Officials at Elf Aquitaine, France's largest oil company, awarded business deals in return for large side payments. Along with the extra cash, they got seven years in jail and a €2 million fine for abuse of power. Russian oil firm Gazprom purchased materials for new pipelines through intermediaries owned by company officers. The high cost raised eyebrows, but not court battles.

Big cases make headlines. But looting by corporate insiders occurs every day on a smaller scale, and often goes unnoticed. To document the protections investors have, Doing Business measures how countries regulate a standard case of self-dealing—use of corporate assets for personal gain.

The case facts are simple. Mr. James, a director and the majority shareholder of a public company, proposes that the company purchase used trucks from another company he owns. The price is higher than the going price for used trucks. The transaction goes forward. All required approvals are obtained, and all required disclosures made, though the transaction is unfair to the purchasing company. Shareholders sue the interested parties and the members of the board of directors.

Several questions arise. Who approves the transaction? What information must be disclosed? What company documents can investors access? What do minority shareholders have to prove to get the transaction stopped or to receive compensation from Mr. James? Three indices of investor protection are constructed based on the answers to these and other questions. All indices range from 0 to 10, with higher values indicating more protections or greater disclosure.

The extent of disclosure index covers approval procedures, requirements for immediate disclosure to the public and shareholders of proposed transactions, requirements for disclosure in periodic filings and reports and the availability of external review of transactions before they take place.

The extent of director liability index covers the ability of investors to hold Mr. James and the board of directors liable for damages, the ability to rescind the transaction, the availability of fines and jail time associated with self-dealing, the availability of direct or derivative suits and the ability to require Mr. James to pay back his personal profits from the transaction.

The ease of shareholder suits index covers the availability of documents that can be used during trial, the ability of the investor to examine the defendant and other witnesses, shareholders' access to internal documents of the company, the appointment of an inspector to investigate the transaction and the standard of proof applicable to a civil suit against the directors.

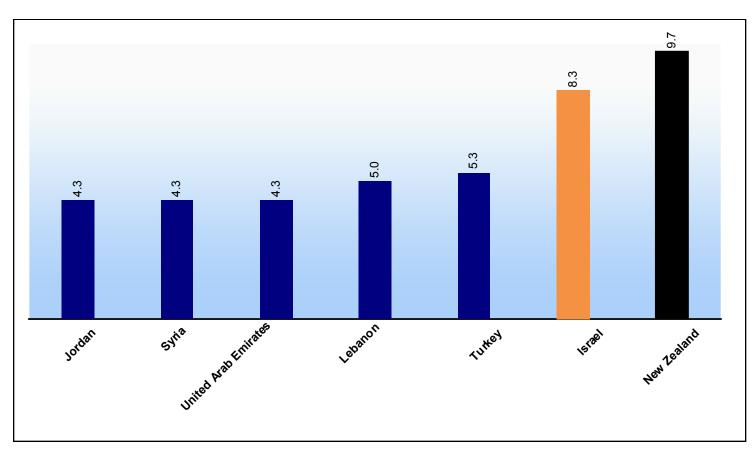
These three indices are averaged to create the strength of investor protection index. This index ranges from 0 to 10, with higher values indicating better investor protection.

If the rights of investors are not protected, majority ownership in a business is the only way to eliminate expropriation. But then investors must devote more oversight attention to fewer investments. The result: entrepreneurship is suppressed, and fewer profitable investment projects are undertaken. Where self-dealing is curbed, equity investment is higher, ownership concentration lower and trust in the business sector deeper. Investors gain portfolio diversification, and entrepreneurs gain access to cash.

## 1. Historical data: Protecting Investors in Israel

Protecting Investors data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		5	5
Investor Protection Index	8.3	8.3	8.3

# 2. The following graph illustrates the Protecting Investors index in Israel compared to best practice and selected Economies:

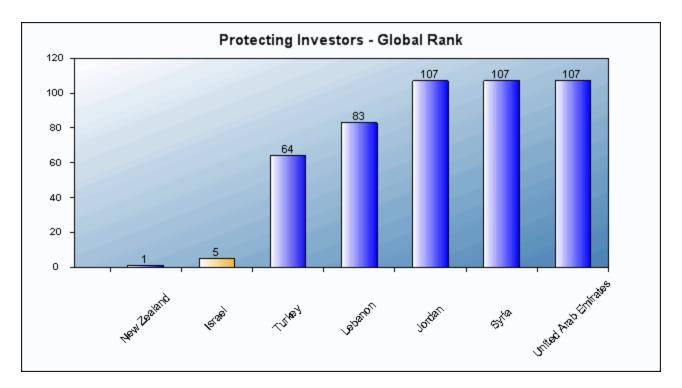


**Note:** The higher the score, the greater the investor protection.

## 3. Benchmarking Protecting Investors Regulations:

Israel is ranked 5 overall for Protecting Investors. New Zealand is the top ranked economy followed by Singapore, Hong Kong, China and Malaysia.

Ranking of Israel in Protecting Investors - Compared to best practice and selected economies:



The following table shows Protecting Investors data for Israel compared to best practice and comparator economies:

Best Practice Economies	Investor Protection Index
New Zealand	9.7

Selected Economy	
Israel	8.3

Comparator Economies	
Jordan	4.3
Lebanon	5.0
Syria	4.3
Turkey	5.3
United Arab Emirates	4.3

## Paying Taxes: Tax Payable and Compliance in Israel

Taxes are essential. Without them there would be no money to fund schools, hospitals, courts, roads, water, waste collection and other public services that help businesses to be more productive. Still, there are good ways and bad ways to collect taxes.

The Doing Business tax survey records the effective tax that a company must pay and the administrative costs of doing so. Imagine a medium-size business, TaxpayerCo, that started operations last year. Doing Business asked accountants in 178 economies to review TaxpayerCo's financial statements and a standard list of transactions the company completed during the year. Respondents were asked how much tax the business must pay and what the process is for doing so.

The business starts from the same financial position in each country. All the taxes and contributions paid during the second year of operation are recorded. Taxes and contributions are measured at all levels of government and include corporate income tax, turnover tax, all labor contributions paid by the company (including mandatory contributions paid to private pension or insurance funds), property tax, property transfer tax, dividend tax, capital gains tax, financial transactions tax, vehicle tax and other small taxes (such as fuel tax, stamp duty and local taxes). A range of standard deductions and exemptions are also recorded.

#### Three indicators are constructed:

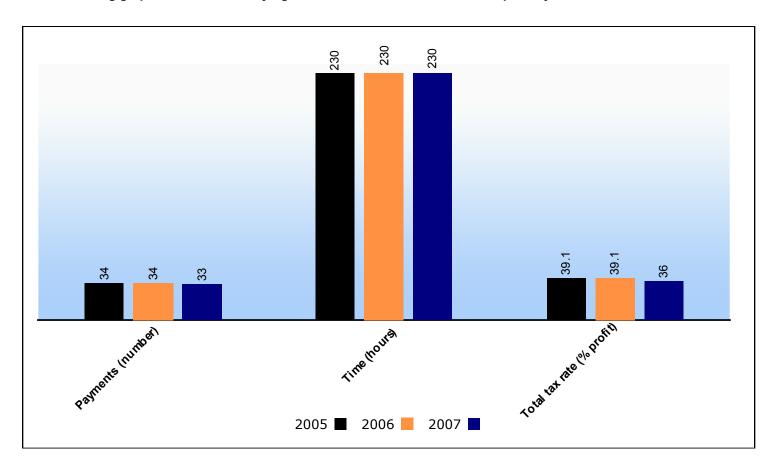
- Number of tax payments, which takes into account the method of payment or withholding, the frequency of payment or withholding and the number of agencies involved for the standard case.
- Time, which measures the hours per year necessary to prepare, file and pay the corporate income tax, value added or sales tax and labor taxes.
- Total tax rate, which measures the amount of taxes payable by the company during the second year of operation. This amount, expressed as a percentage of commercial profit, is the sum of all the different taxes payable after accounting for various deductions and exemptions.

Businesses care about what they get for their taxes and contributions, such as the quality of infrastructure and social services. Poor countries tend to use businesses as a collection point for taxes. Rich countries tend to have lower tax rates and less complex tax systems. And rich countries get more from their taxes. Simple, moderate taxes and fast, cheap administration mean less hassle for businesses—and also more revenue collected and better public services. More burdensome tax regimes create an incentive to evade taxes.

# 1. Historical data: Paying Taxes in Israel

Paying Taxes data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		79	69
Time (hours)	230	230	230
Total tax rate (% profit)	39.1	39.1	36.0
Payments (number)	34	34	33

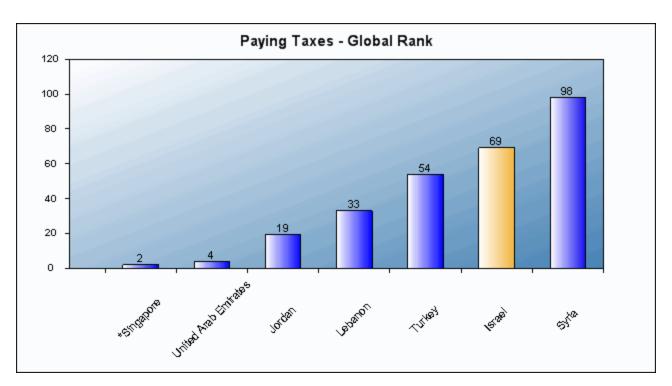
## 2. The following graph illustrates the Paying Taxes indicators in Israel over the past 3 years:



#### 3. Benchmarking Paying Taxes Regulations:

Israel is ranked 69 overall for Paying Taxes. Maldives is the top ranked economy followed by Singapore, Hong Kong, China and United Arab Emirates.

Ranking of Israel in Paying Taxes - Compared to best practice and selected economies:



<sup>\*</sup> The following economies are also best practice economies for Paying Taxes: Maldives

The following table shows Paying Taxes data for Israel compared to best practice and comparator economies:

Best Practice Economies	Payments (number)	Time (hours)	Total tax rate (% profit)
Sweden*	2		
United Arab Emirates*		12	
Vanuatu			8.4

Selected Economy			
Israel	33	230	36.0

Comparator Economies			
Jordan	26	101	31.1
Lebanon	19	180	35.4
Syria	21	336	46.7
Turkey	15	223	45.1
United Arab Emirates	14	12	14.4

<sup>\*</sup> The following economies are also best practice economies for :

Payments (number): Maldives

Time (hours): Maldives

## Trading Across Borders: Importing and Exporting from Israel

The benefits of trade are well documented—as are the obstacles to trade. Tariffs, quotas and distance from large markets greatly increase the cost of goods or prevent trading altogether. But with faster ships and bigger planes, the world is shrinking. Global and regional agreements have brought down trade barriers. Yet Africa's share of global trade is smaller today than it was 25 years ago. So is the Middle East's, excluding oil exports. The reason is simple: many entrepreneurs face numerous hurdles to exporting or importing goods. They often give up. Others never try.

Doing Business compiles procedural requirements for trading a standard shipment of goods by ocean transport. Every official procedure—and the associated documents, time and cost—for importing and exporting the goods is recorded, starting with the contractual agreement between the two parties and ending with delivery of the goods. For importing the goods, the procedures measured range from the vessel's arrival at the port of entry to the shipment's delivery at the factory warehouse. For exporting the goods, the procedures measured range from the packing of the goods at the factory to their departure from the port of exit.

To make the data comparable across countries, several assumptions about the business and the traded goods are used. The business is of medium size, with 100 or more employees, and is located in the periurban area of the country's most populous city. It is a private, limited liability company, domestically owned, formally registered and operating under commercial laws and regulations of the country. The traded goods are ordinary, legally manufactured products, and they travel in a dry-cargo, 20-foot FCL (full container load) container.

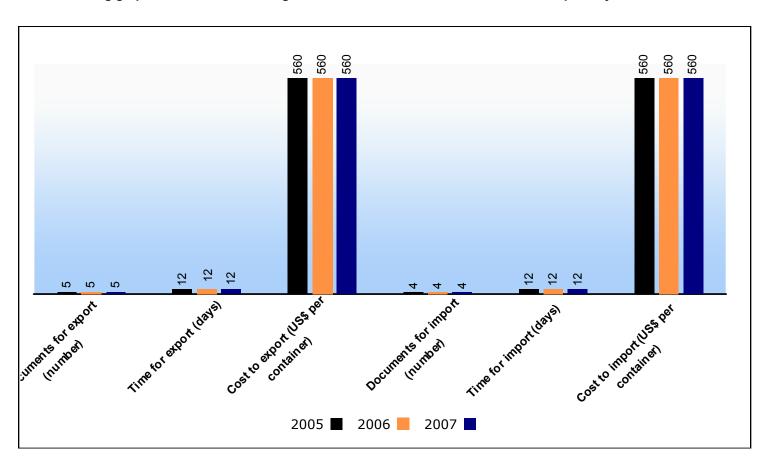
Documents recorded include port filing documents, customs declaration and clearance documents, and official documents exchanged between the concerned parties. Time is recorded in calendar days, from start to finish of each procedure. Cost measures the fees levied on a 20-foot container in U.S. dollars. All the fees associated with completing the procedures to export or import the goods are included, such as costs for documents, administrative fees for customs clearance and technical control, terminal handling charges and inland transport. The cost measure does not include tariffs or trade taxes.

Countries that have efficient customs, good transport networks and fewer document requirements—making compliance with export and import procedures faster and cheaper—are more competitive globally. That leads to more exports—and exports are associated with faster growth and more jobs. Conversely, a need to file many documents is associated with more corruption in customs. Faced with long delays and frequent demands for bribes, many traders avoid customs altogether. Instead, they smuggle goods across the border. That defeats the very purpose in having border control of trade—to levy taxes and ensure high quality of goods.

## 1. Historical data: Trading Across Borders in Israel

Trading Across Borders data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		8	8
Documents for export (number)	5	5	5
Time for export (days)	12	12	12
Cost to export (US\$ per container)	560	560	560
Documents for import (number)	4	4	4
Time for import (days)	12	12	12
Cost to import (US\$ per container)	560	560	560

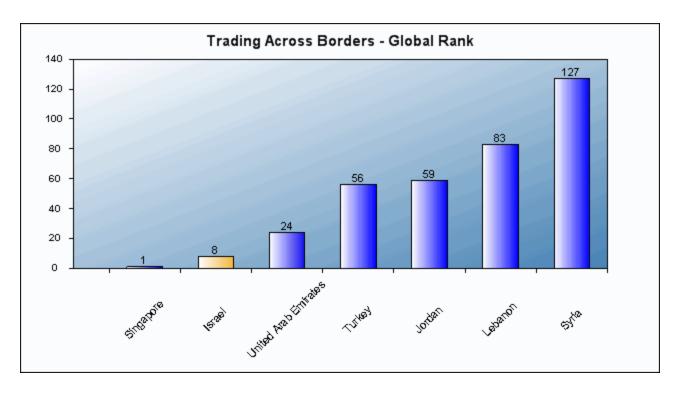
## 2. The following graph illustrates the Trading Across Borders indicators in Israel over the past 3 years:



## 3. Benchmarking Trading Across Borders Regulations:

Israel is ranked 8 overall for Trading Across Borders. Singapore is the top ranked economy followed by Denmark, Hong Kong, China and Norway.

Ranking of Israel in Trading Across Borders - Compared to best practice and selected economies:



The following table shows Trading Across Borders data for Israel compared to best practice and comparator economies:

Best Practice Economies	Documents for export (number)	Time for export (days)	Cost to export (US\$ per	Documents for import (number)	Time for import (days)	Cost to import (US\$ per
Canada*	3					
China			390			
Denmark*		5		3		
Singapore					3	367

Selected Economy						
Israel	5	12	560	4	12	560

Comparator Economies						
Jordan	7	19	680	7	22	1065
Lebanon	5	27	1027	7	38	810
Syria	8	19	1300	9	23	1900
Turkey	7	14	865	8	15	1013
United Arab Emirates	7	13	462	8	13	462

<sup>\*</sup> The following economies are also best practice economies for :

Documents for export (number): Estonia, Micronesia, Panama

Time for export (days): Estonia, Singapore Documents for import (number): Sweden

## Enforcing Contracts: Court Efficiency in Israel

Where contract enforcement is efficient, businesses are more likely to engage with new borrowers or customers. Doing Business tracks the efficiency of the judicial system in resolving a commercial dispute, following the step-by-step evolution of a commercial sale dispute before local courts. The data are collected through study of the codes of civil procedure and other court regulations as well as surveys completed by local litigation lawyers (and, in a quarter of the countries, by judges as well). The dispute, between two businesses (the Seller and the Buyer) located in the country's most populous city, concerns a contract for the sale of goods. The Seller agrees to deliver the goods, worth 200% of the country's income per capita, to the Buyer.

After receiving and inspecting the goods, the Buyer concludes that their quality is inadequate. The Buyer sends the goods back without paying for them. The Seller disagrees and argues that their quality is adequate. The Seller seeks full payment from the Buyer, arguing that the goods cannot be sold to a third party because they were custom-made for the Buyer. The Seller sues the Buyer before the court in the most populous city to recover the amount due under the sales agreement (200% of the country's income per capita).

Three indicators of the efficiency of commercial contract enforcement are developed:

- Number of procedures, which includes all those that demand interaction between the parties or between them and the judge or court officer.
- Time, which counts the number of days from the moment the plaintiff files the lawsuit in court until the moment of payment. This measure includes both the days on which actions take place and the waiting periods between actions.
- Cost, which measures the official cost of going through court procedures, expressed as a percentage of the claim (assumed to be equivalent to 200% of income per capita). The cost includes court costs, enforcement costs and attorney fees where the use of attorneys is mandatory or common.

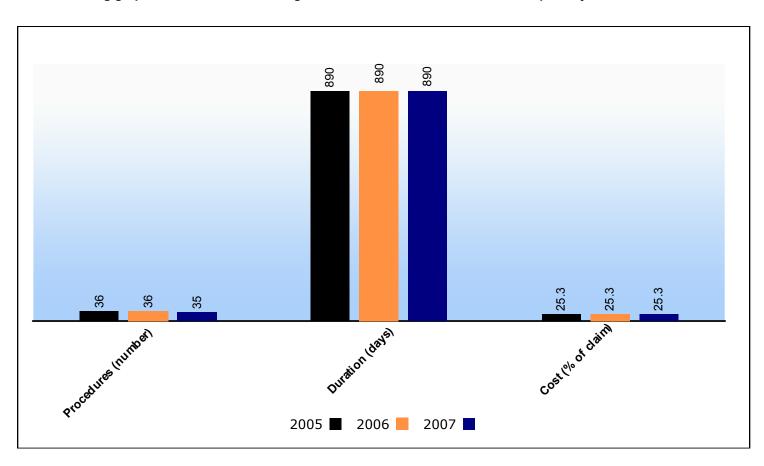
Businesses that have little or no access to efficient courts must rely on other mechanisms, both formal and informal—such as trade associations, social networks, credit bureaus or private information channels—to decide whom to do business with and under what conditions. Or they might adopt a conservative approach to business, dealing only with a small group of people linked through kinship, ethnic origin or previous dealings and structuring transactions to forestall disputes. In either case economic and social value may be lost.

The main reason to regulate procedures in commercial dispute resolution is that informal justice is vulnerable to subversion by the rich and powerful. But heavy regulation of dispute resolution backfires. Across countries, the more procedures it takes to enforce a contract, the longer the delays and the higher the cost. The result: less wealth is created.

# 1. Historical data: Enforcing Contracts in Israel

Enforcing Contracts data	Doing Business 2006 Doing Busines 2007		Doing Business 2008
Rank		108	102
Procedures (number)	36	36	35
Duration (days)	890	890	890
Cost (% of claim)	25.3	25.3	25.3

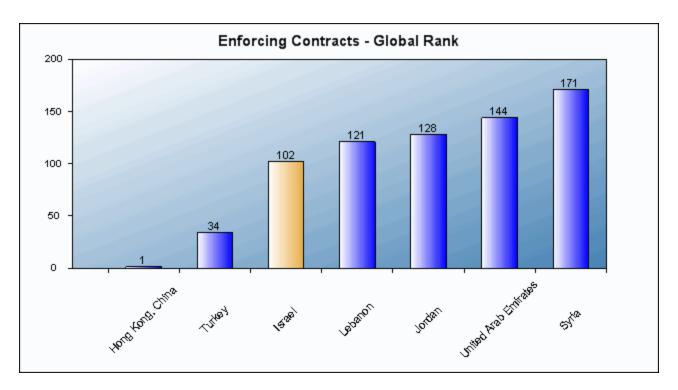
## 2. The following graph illustrates the Enforcing Contracts indicators in Israel over the past 3 years:



## 3. Benchmarking Enforcing Contracts Regulations:

Israel is ranked 102 overall for Enforcing Contracts. Hong Kong, China is the top ranked economy followed by Luxembourg, Latvia and Singapore.

Ranking of Israel in Enforcing Contracts - Compared to best practice and selected economies:



The following table shows Enforcing Contracts data for Israel compared to best practice and comparator economies:

Best Practice Economies	Procedures (number)	Duration (days)	Cost (% of claim)
Bhutan			0.1
Ireland	20		
Singapore		120	

Selected Economy			
Israel	35	890	25.3

Comparator Economies			
Jordan	39	689	31.2
Lebanon	37	721	30.8
Syria	55	872	29.3
Turkey	36	420	18.8
United Arab Emirates	50	607	26.2

## Closing Business in Israel: Bankruptcy

The economic crises of the 1990s in emerging markets—from East Asia to Latin America, from Russia to Mexico—raised concerns about the design of bankruptcy systems and the ability of such systems to help reorganize viable companies and close down unviable ones. In countries where bankruptcy is inefficient, unviable businesses linger for years, keeping assets and human capital from being reallocated to more productive uses.

The Doing Business indicators identify weaknesses in the bankruptcy law as well as the main procedural and administrative bottlenecks in the bankruptcy process. In many developing countries bankruptcy is so inefficient that creditors hardly ever use it. In countries such as these, reform would best focus on improving contract enforcement outside bankruptcy.

The data on closing a business are developed using a standard set of case assumptions to track a company going through the step-by-step procedures of the bankruptcy process. It is assumed that the company is a domestically owned, limited liability corporation operating a hotel in the country's most populous city. The company has 201 employees, 1 main secured creditor and 50 unsecured creditors. Assumptions are also made about the debt structure and future cash flows. The case is designed so that the company has a higher value as a going concern—that is, the efficient outcome is either reorganization or sale as a going concern, not piecemeal liquidation. The data are derived from questionnaires answered by attorneys at private law firms.

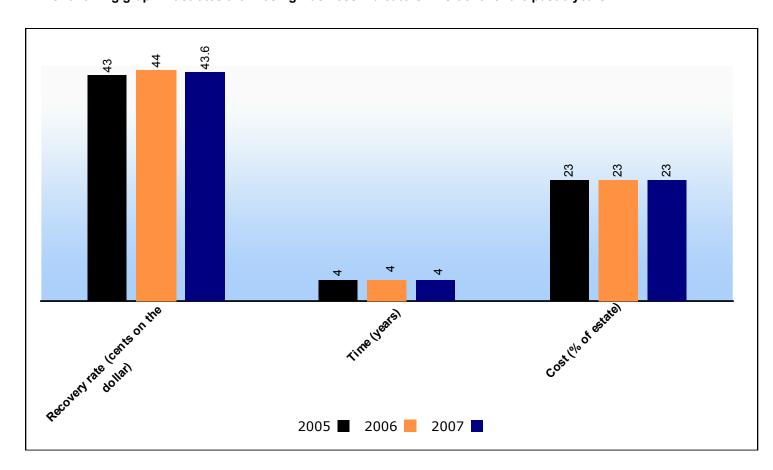
Three measures are constructed from the survey responses: the time to go through the insolvency process, the cost to go through the process and the recovery rate—how much of the insolvency estate is recovered by stakeholders, taking into account the time, cost, depreciation of assets and the outcome of the insolvency proceeding.

Bottlenecks in bankruptcy cut into the amount claimants can recover. In countries where bankruptcy is used, this is a strong deterrent to investment. Access to credit shrinks, and nonperforming loans and financial risk grow because creditors cannot recover overdue loans. Conversely, efficient bankruptcy laws can encourage entrepreneurs. The freedom to fail, and to do so through an efficient process, puts people and capital to their most effective use. The result is more productive businesses and more jobs.

# 1. Historical data: Closing Business in Israel

Closing a Business data	Doing Business 2006	Doing Business 2007	Doing Business 2008
Rank		39	40
Time (years)	4.0	4.0	4.0
Cost (% of estate)	23	23	23
Recovery rate (cents on the dollar)	43	44	43.6

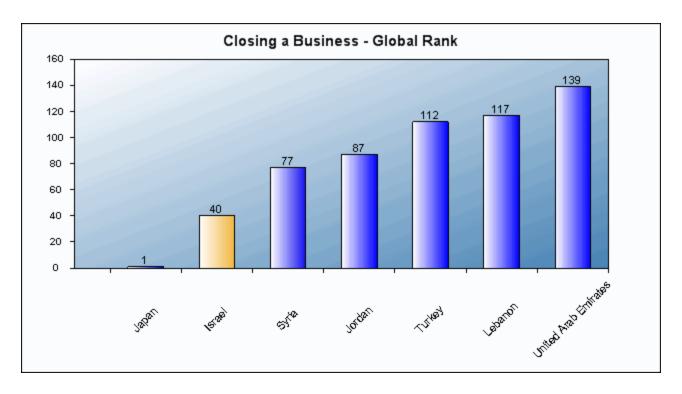
## 2. The following graph illustrates the Closing Business indicators in Israel over the past 3 years:



## 3. Benchmarking Closing Business Regulations:

Israel is ranked 40 overall for Closing a Business. Japan is the top ranked economy followed by Singapore, Norway and Canada.

Ranking of Israel in Closing Business - Compared to best practice and selected economies:



The following table shows Closing Business data for Israel compared to best practice and comparator economies:

Best Practice Economies	Recovery rate (cents on the	Time (years)	Cost (% of estate)
Colombia			1
Ireland*		0.4	
Japan	92.6		

Selected Economy			
Israel	43.6	4.0	23

Comparator Economies			
Jordan	27.8	4.3	9
Lebanon	19.1	4.0	22
Syria	30.8	4.1	9
Turkey	20.3	3.3	15
United Arab Emirates	10.1	5.1	30

<sup>\*</sup> The following economies are also best practice economies for :

Time (years): Cape Verde

# **APPENDICES**

# Starting a Business in Israel

This table summarizes the procedures and costs associated with setting up a business in Israel.

STANDARDIZED COMPANY

Legal Form: Private limited company
Minimum Capital Requirement: None

City: Tel Aviv

## Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	Obtain company registration documents certified by an attorney	3 days	NIS 1,540 + 15.5% VAT (recommended minimum fee by the Israel Bar)
2	File with the registrar of companies, Ministry of Justice	1 day	NIS 2,200 + NIS 2 for each page in the Articles of Association
3	Register for taxes at Ministry of Finance, Income Tax Department	15 days	no charge
4	Register for VAT at Ministry of Finance, Customs and VAT Department	1 day	no charge
5	Register with the National Insurance Institute	14 days	no charge

Procedure 1 Obtain company registration documents certified by an attorney

Time to complete: 3 days

Cost to complete: NIS 1,540 + 15.5% VAT (recommended minimum fee by the Israel Bar)

**Comment:** The following company certification documents must be certified by an attorney:

- Application to register the company.

- Affidavit on the first minutes of meeting of directors' competence to serve.

- Initial shareholders' signatures on articles of association.

- Initial shareholders' affidavits on the lack of legal restrictions on the company.

#### Procedure 2 File with the registrar of companies, Ministry of Justice

Time to complete: 1 day

Cost to complete: NIS 2,200 + NIS 2 for each page in the Articles of Association

**Comment:** To register a company, the promoter must file the articles of association, an

attorney-certified company registration application, an attorney-certified affidavit on the first directors' competence to serve, an attorney's certified authentication of the

first shareholders' signatures on the articles of association.

#### Procedure 3 Register for taxes at Ministry of Finance, Income Tax Department

Time to complete: 15 days

Cost to complete: no charge

Comment: To register for company taxation, the promoter must file the company deed and

identity certificate of registration. Final registration confirmation takes up to 28

days.

#### Procedure 4 Register for VAT at Ministry of Finance, Customs and VAT Department

Time to complete: 1 day

Cost to complete: no charge

**Comment:** Although distinct from the regional income tax office, the regional VAT office also

operates under Ministry of Finance. To register for VAT, the promoter must file the certificate of incorporation, identity documents for all directors, a lease agreement, and other information. The VAT authority generally asks for a bank account for VAT refund purposes (or for VAT payment). It takes a few minutes to open a bank account, assuming that the company provided all required documents, including a company resolution to open the account and the rights of signature. There are no fees to open the account, but bank commissions may vary according to the bank

and bank account features.

#### Procedure 5 Register with the National Insurance Institute

Time to complete: 14 days

Cost to complete: no charge

**Comment:** The National Insurance Institute program covers all gainfully employed individuals,

with provisions including social security, unemployment insurance, severance pay,

training funds, health insurance, and pensions.

## **Dealing with Licenses in Israel**

The table below summarizes the procedures, time, and costs to build a warehouse in Israel.

BUILDING A WAREHOUSE Date as of: January 2,007 Estimated Warehouse Value:

City: Tel Aviv

# Registration Requirements:

No:	Procedure	Time to complete	Cost to complete
1	File a request for information regarding the land	30 days	ILS 50
2 *	Obtain a survey of the land by an authorized surveyor	1 day	ILS 1
3	Obtain a land extract from the Land Registry	1 day	ILS 60
4	Obtain a printout of BuildCo's details from the Companies Registry	1 day	ILS 55
5	Obtain a building permit from the Local Committee	135 days	ILS 35,116
6	Obtain a marking report from an authorized surveyor	7 days	ILS 1,710
7	Receive concrete inspection	1 day	no charge
8	Receive pipe inspection	1 day	no charge
9	Receive sanitation inspection	1 day	no charge
10	Obtain certification from a certified laboratory	1 day	no charge
11	Apply for a certificate of completion from the Local Committee	1 day	no charge
12	Receive an inspection by Fire Department	1 day	no charge
13	Obtain certification from the Fire Department	2 days	no charge
14	Obtain telephone company certification of a telephone line installation	1 day	no charge
15 *	Receive final inspection by the local authority	1 day	no charge
16	Obtain certification of completion from the local authority	7 days	no charge

17	Obtain occupancy certificate	7 days	no charge
18	Obtain electricity connection	37 days	ILS 10,358
19 *	Obtain water and sewerage connection	14 days	ILS 57,000
20 *	Obtain telephone line connection	3 days	ILS 230

<sup>\*</sup> Takes place simultaneously with another procedure.

Procedure 1 File a request for information regarding the land

Time to complete: 30 days

Cost to complete: ILS 50

Comment: BuildCo should file a request for information regarding the land. An updated survey

of the land, signed by an authorized surveyor, should be attached to the request.

The survey should be marked by the local committee engineer and sent back to

BuildCo, together with the requested information.

Procedure 2 Obtain a survey of the land by an authorized surveyor

Time to complete: 1 day

Cost to complete: ILS 1

Comment:

Procedure 3 Obtain a land extract from the Land Registry

Time to complete: 1 day

Cost to complete: ILS 60

Comment:

Procedure 4 Obtain a printout of BuildCo's details from the Companies Registry

Time to complete: 1 day

Cost to complete: ILS 55

Comment:

Procedure 5 Obtain a building permit from the Local Committee

Time to complete: 135 days

Cost to complete: ILS 35,116

**Comment:** BuildCo must file an application for a building permit. The application should be

signed by (a) BuildCo, (b) an authorized engineer, (c) the planner of the frame of the building, (d) the person in charge of frame construction, and (e) the person in charge of the audit. The documents obtained in the previous procedures should also be attached to the application, as should the building scheme and a

schematic diagram of the construction area.

According to the Planning and Building Regulations (Request for Building Permit, Conditions and Fees) of 1970, the fee is ILS 27 for each square meter. BuildCo must notify the regional Work Supervisor at the Local Committee and the person(s)

in charge of the supervision.

Procedure 6 Obtain a marking report from an authorized surveyor

Time to complete: 7 days

Cost to complete: ILS 1,710

Comment:

Procedure 7 Receive concrete inspection

Time to complete: 1 day

Cost to complete: no charge

Comment: The concrete inspection takes place during construction. The certified laboratory

can conduct several inspections during construction to test the quality of the concrete, the system of pipes, and the sanitation plans. Only three inspections are

included in this case.

Procedure 8 Receive pipe inspection

Time to complete: 1 day

Cost to complete: no charge

Comment:

Procedure 9 Receive sanitation inspection

Time to complete: 1 day

Cost to complete: no charge

Comment:

Procedure 10 Obtain certification from a certified laboratory

Time to complete: 1 day

Cost to complete: no charge

Comment: BuildCo must obtain certification from a certified laboratory regarding (a) the quality

of the concrete, (b) the pipe system, and (c) sanitation plans.

Procedure 11 Apply for a certificate of completion from the Local Committee

Time to complete: 1 day

Cost to complete: no charge

Comment: An authorized engineer or architect conducts several inspections during the

construction period and produces reports on the outline of the building, on the foundations, on the frame, and on completion of the building. Those reports are submitted when filing for this certificate. The application must be signed by

BuildCo, the engineer, and the architect.

Procedure 12 Receive an inspection by Fire Department

Time to complete: 1 day

Cost to complete: no charge

Comment:

Procedure 13 Obtain certification from the Fire Department

Time to complete: 2 days

Cost to complete: no charge

Comment:

Procedure 14 Obtain telephone company certification of a telephone line installation

Time to complete: 1 day

Cost to complete: no charge

Comment:

Procedure 15 Receive final inspection by the local authority

Time to complete: 1 day

Cost to complete: no charge

**Comment:** Before issuing the final certification, the local authority inspects the building.

Procedure 16 Obtain certification of completion from the local authority

Time to complete: 7 days

Cost to complete: no charge

Comment:

Procedure 17 Obtain occupancy certificate

Time to complete: 7 days

Cost to complete: no charge

Comment: All the documents listed in previous procedures should be attached to the

application for an occupancy certificate. This certificate is required for installing

water and electricity.

Procedure 18 Obtain electricity connection

Time to complete: 37 days

Cost to complete: ILS 10,358

Comment: The cost ranges from ILS 5,360 to ILS 88,535 depending on the amount of work

involved in the installation.

Procedure 19 Obtain water and sewerage connection

Time to complete: 14 days

Cost to complete: ILS 57,000

Comment: The cost of installing water and sewerage connections ranges from ILS 2,000 to

more than approximately ILS 60,000, depending on the specific installation

requirements.

Procedure 20 Obtain telephone line connection

Time to complete: 3 days

Cost to complete: ILS 230

Comment:

# **Employing Workers in Israel**

Employing workers indices are based on responses to survey questions. The table below shows these responses in Israel.

Employing Workers Indicators (2007)	Answer	Score
Rigidity of Employment Index		23.7
Difficulty of Hiring Index		11.1
Are fixed-term contracts prohibited for permanent tasks?	No	0
What is the maximum duration of fixed-term contracts (including renewals)? (in months)	No limit	0.0
What is the ratio of mandated minimum wage to the average value added per worker?	0.30	0.33
Rigidity of Hours Index		60.0
Can the workweek extend to 50 hours (including overtime) for 2 months per year to respond to a seasonal increase in production?	Yes	0
What is the maximum number of working days per week?	6	0
Are there restrictions on night work?	Yes	1
Are there restrictions on "weekly holiday" work?	Yes	1
What is the paid annual vacation (in working days) for an employee with 20 years of service?	28	1
Difficulty of Firing Index		0.0
Is the termination of workers due to redundancy legally authorized?	Yes	0
Must the employer notify a third party before terminating one redundant worker?	No	0
Does the employer need the approval of a third party to terminate one redundant worker?	No	0
Must the employer notify a third party before terminating a group of 25 redundant workers?	No	0
Does the employer need the approval of a third party to terminate a group of 25 redundant workers?	No	0
Can an employer make redundant a worker only if the worker could not have been reassigned or retrained?	No	0
Are there priority rules applying to redundancies?	No	0
Are there priority rules applying to re-employment?	No	0
Firing costs (weeks of wages)		91.0
What is the notice period for redundancy dismissal after 20 years of continuous employment? (weeks of salary)		4.3

What is the severance pay for redundancy dismissal after 20 years of employment? (weeks of salary)	86.7
What is the legally mandated penalty for redundancy dismissal? (weeks of salary)	0.0
Nonwage labor cost (% of salary)	5.7

Note: The first three indices measure how difficult it is to hire a new worker, how rigid the regulations are on working hours, and how difficult it is to dismiss a redundant worker. Each index assigns values between 0 and 100, with higher values representing more rigid regulations. The overall Rigidity of Employment Index is an average of the three indices.

# **Registering Property in Israel**

This topic examines the steps, time, and cost involved in registering property in Israel.

## STANDARDIZED PROPERTY

Property Value: 1,010,500.00

City: Tel Aviv

## **Registration Requirements:**

No:	Procedure	Time to complete	Cost to complete
1 *	Obtain a land registration extract from the Land Registry Office	1 day (simultaneous with procedures 2 and 3)	NIS 60
2 *	Check the Municipality record relating to the property	1 day (simultaneous with procedures 1 and 3)	NIS 157
3 *	File a report on the transaction with the tax authorities	1 day (simultaneous with procedures 1 and 2)	no cost
4	Pay taxes at a commercial bank	1 day	5% of purchase price (Purchase Tax) + 2.5% of purchase price (Sale Tax) + up to 25-31% of capital gains tax on real-property (Land Betterment Tax)
5 *	Obtain the tax clearance certificates confirming tax payments at the Land Tax Authorities	90 - 180 days (simultaneous with procedure 6)	no cost
6 *	Obtain tax clearance from the Municipality	3 – 10 days (simultaneous with procedure 5)	NIS 145
7	Apply for registration at the regional Land Registry Office	7 days	NIS 27

<sup>\*</sup> Takes place simultaneously with another procedure.

Procedure 1 Obtain a land registration extract from the Land Registry Office

Time to complete: 1 day (simultaneous with procedures 2 and 3)

Cost to complete: NIS 60

**Comment:** In order to verify that the property is registered in the name of the seller and that no

other rights of any kind of third parties are registered, the buyer obtains a land registration extract relating to the property from the regional land registry office. It is possible to retrieve an extract online (costing approximately NIS 70) but this

would not be a legally binding paper.

Procedure 2 Check the Municipality record relating to the property

Time to complete: 1 day (simultaneous with procedures 1 and 3)

Cost to complete: NIS 157

**Comment:** The Municipality records show the building rights relating to the property, and can

indicate whether the building was constructed according to the applicable building permits, whether there are any legal proceedings relating to the construction and

use of the building, etc.

Procedure 3 File a report on the transaction with the tax authorities

Time to complete: 1 day (simultaneous with procedures 1 and 2)

Cost to complete: no cost

**Comment:** After the sale agreement has been prepared and signed by the parties, they have

50 days to file a report on the transaction based on self-assessment with the tax authorities. A voucher for payment is immediately received from the tax authority and the taxes may be paid within 50 days after the signing of the agreement. It is possible, though less common, to file a report on the transaction without self-assessment (a "Regular Statement"). In that case the parties have 30 days to file a report on the transaction and the tax will be paid within the time provided in the voucher for payment received from the tax authority (the voucher is received

within 45 days from the filing of the report).

Procedure 4 Pay taxes at a commercial bank

Time to complete: 1 day

Cost to complete: 5% of purchase price (Purchase Tax) + 2.5% of purchase price (Sale Tax) + up to

25-31% of capital gains tax on real-property (Land Betterment Tax)

**Comment:** After filing a report on the transaction with the relevant tax authorities, the following

taxes, based on self-assessments, must be paid:

Land Betterment Tax (capital gains tax on real-estate) - paid by the seller on the difference between the purchase price and the original purchase price paid by the buyer in the current transaction (" the Land Betterment"). Please note that when the seller is a company, the payment of the Land Betterment Tax will only serve as an advance payment on account of the general company taxes paid by the

company. The tax is up to 25 - 31% for companies.

Purchase Tax - paid by the purchaser

Sale Tax - paid by the seller

Consent Fees - when a capitalized sum of the periodic contractual lease payments under 49 Year Lease has not been paid, in addition to the aforesaid taxes, Consent Fees should be paid to the Israel Lands Administration. The rate of Consent Fees payable varies based on the value of the property. The whole procedure relating to

Consent Fees may take a few weeks.

# Procedure 5 Obtain the tax clearance certificates confirming tax payments at the Land Tax Authorities

90 - 180 days (simultaneous with procedure 6)

Cost to complete: no cost

Time to complete:

Comment: The Tax Authorities Certificates (confirming the payment of the taxes) are obtained

from the relevant tax authorities: (1) Land Betterment Tax (Capital Gains Tax on

real-estate); (2) Sales Tax; and (3) Purchase Tax; and (4) property tax.

The parties need to wait up to 180 days from the date the report was filed. Within that time the tax authority decides whether to accept the self-assessment filed with

it, or to reject it and issue a different assessment.

If any of the tax authorities rejects the self-assessment filed with it, and issues a higher assessment, the balance of tax must be paid or an objection filed, in which case a bank guarantee covering the assessments difference should be provided to obtain the Tax Authorities Certificates. Legal proceedings to change the tax

authority's assessment may be initiated.

## Procedure 6 Obtain tax clearance from the Municipality

Time to complete: 3 – 10 days (simultaneous with procedure 5)

Cost to complete: NIS 145

Comment: The Municipal Certificate for transfer of title confirms that all the Municipal Taxes

relating to the use of the property were paid and that there is no Municipality

Appreciation Levy liability or that such liability was discharged.

The Municipality Appreciation Levy is paid on the appreciation in the value of the property due to change of the permitted use of the property ("the Appreciation"). The assumptions in this case study do not indicate that such a change was made, so there is no Municipality Appreciation Levy liability. The rate of the Municipal

Appreciation Levy payable is 50% of the Appreciation.

#### Procedure 7 Apply for registration at the regional Land Registry Office

Time to complete: 7 days

Cost to complete: NIS 27

**Comment:** When all the certificates mentioned in Procedures 5 and 6 are obtained, the sale deed is prepared by the parties or their lawyers and signed by both parties. The parties can, if they want, prepare the deed by themselves and sign it before the

Land Registrar.

Lawyer fees will increase costs by about 1% of the transaction value.

When the registration is made in the Land Registry, the signature of the parties on the deeds and other certain details relating thereto are required to be authenticated by a lawyer or the Land Registrar, after the nature of the transaction and the consequences thereof were explained to the parties and it was clear that the parties willingly signed it.

The transaction is subject to a 15.5% VAT, paid normally on the 15th day of the month following the date of receipt of payment

The documentation shall include:

- Transfer deed (prepared by the parties or a lawyer)
- Tax Authorities Certificates confirming tax payments (obtained in Procedure 5)
- Municipal tax clearance (obtained in Procedure 6)
- · Certificate of incorporation of the parties
- Minutes of the companies' board of directors with resolution to execute the transaction. (If a power of attorney was executed by the company and authorized

by a notary that the subscriber is empowered to execute on behalf of the companythere is no need to attach the minutes).

• Counsel's or accountant's certificate regarding both companies including the following details: existence of the company; the company is authorized to execute the transaction according to its articles of association; and the participants at the board of directors meeting as detailed in the abovementioned minutes are the directors of the company and empowered to act on behalf the company and to sign the deed of transaction.

# **Getting Credit in Israel**

The following table summarize legal rights of borrowers and lenders, and the availability and legal framework of credit registries in Israel.

etting Credit Indicators (2007)			Indicat
ivate bureau coverage (% adults)	Private credit bureau	Public credit registry	5
Are data on both firms and individuals distributed?	Yes	No	1
Are both positive and negative data distributed?	No	No	0
Does the registry distribute credit information from retailers, trade creditors or utility companies as well as financial institutions?	Yes	No	1
Are more than 2 years of historical credit information distributed?	Yes	No	1
Is data on all loans below 1% of income per capita distributed?	Yes	No	1
Is it guaranteed by law that borrowers can inspect their data in the largest credit registry?	Yes	No	1
overage	91.6	0.0	
Number of individuals	4,289,840	0	
Number of firms	350,000	0	
gal Rights Index			8
Does the law allow all natural and legal persons to be party to collateral agreements?			
Does the law allow for general descriptions of assets, so that all types of assets can be used as collateral?			Yes
Does the law allow for general descriptions of debt, so that all types of obligations can be secured?			Yes
Does a unified registry exist for all security rights in movable property?			
Do secured creditors have absolute priority to their collateral outside bankruptcy procedures?			Yes
Do secured creditors have absolute priority to their collateral in bankruptcy procedures?			Yes
During reorganization, are secured creditors' claims exempt from an automatic stay on enforcement?			Yes
During reorganization, is management's control of the company's assets suspended?			Yes
Does the law authorize parties to agree on out of court enforcement?			No
May parties have recourse to out of court enforcement without restrictions?			No

# **Protecting Investors in Israel**

The table below provides a full breakdown of how the disclosure, director liability, and shareholder suits indexes are calculated in Israel.

Protecting Investors Data (2007)	Indicator
Disclosure Index	7
What corporate body provides legally sufficient approval for the transaction? (0-3; see notes)	1
Immediate disclosure to the public and/or shareholders (0-2; see notes)	2
Disclosures in published periodic filings (0-2; see notes)	2
Disclosures by Mr. James to board of directors (0-2; see notes)	2
Requirement that an external body review the transaction before it takes place (0=no, 1=yes)	0
Director Liability Index	9
Shareholder plaintiff's ability to hold Mr. James liable for damage the Buyer-Seller transaction causes to the company. (0-2; see notes)	2
Shareholder plaintiff's ability to hold the approving body (the CEO or board of directors) liable for for damage to the company. (0-2; see notes)	1
Whether a court can void the transaction upon a successful claim by a shareholder plaintiff (0-2; see notes)	2
Whether Mr. James pays damages for the harm caused to the company upon a successful claim by the shareholder plaintiff (0=no, 1=yes)	1
Whether Mr. James repays profits made from the transaction upon a successful claim by the shareholder plaintiff (0=no, 1=yes)	1
Whether fines and imprisonment can be applied against Mr. James (0=no, 1=yes)	1
Shareholder plaintiff's ability to sue directly or derivatively for damage the transaction causes to the company (0-1; see notes)	1
Shareholder Suits Index	9
Documents available to the plaintiff from the defendant and witnesses during trial (0-4; see notes)	3
Ability of plaintiffs to directly question the defendant and witnesses during trial (0-2; see notes)	2
Plaintiff can request categories of documents from the defendant without identifying specific ones (0=no, 1=yes)	1
Shareholders owning 10% or less of Buyer's shares can request an inspector investigate the transaction (0=no, 1=yes)	1
Level of proof required for civil suits is lower than that for criminal cases (0=no, 1=yes)	1
Shareholders owning 10% or less of Buyer's shares can inspect transaction documents before filing suit (0=no, 1=yes)	1

Investor Protection Index 8.3

#### Notes:

#### **Extent of Disclosure Index**

What corporate body provides legally sufficient approval for the transaction?

0=CEO or managing director alone; 1=shareholders or board of directors vote and Mr. James can vote; 2=board of directors votes and Mr. James cannot vote; 3 = shareholders vote and Mr. James cannot vote

Immediate disclosure to the public and/or shareholders

0=none; 1=disclosure on the transaction only; 2=disclosure on the transaction and Mr. James' conflict of interest

Disclosures in published periodic filings

0=none; 1=disclosure on the transaction only; 2=disclosure on the transaction and Mr. James' conflict of interest

Disclosures by Mr. James to board of directors

0=none; 1=existence of a conflict without any specifics; 2= full disclosure of all material facts

#### **Director Liability Index**

Shareholder plaintiff's ability to hold Mr. James liable for damage the Buyer-Seller transaction causes to the company 0= Mr. James is not liable or liable only if he acted fraudulently or in bad faith; 1= Mr. James is liable if he influenced the approval or was negligent; 2= Mr. James is liable if the transaction was unfair, oppressive or prejudicial to minority shareholders

Shareholder plaintiff's ability to hold the approving body (the CEO or board of directors) liable for for damage to the company 0=members of the approving body are either not liable or liable only if they acted fraudulently or in bad faith; 1=liable for negligence in the approval of the transaction; 2=liable if the transaction is unfair, oppressive, or prejudicial to minority shareholders

Whether a court can void the transaction upon a successful claim by a shareholder plaintiff
0=rescission is unavailable or available only in case of Seller's fraud or bad faith; 1=available when the transaction is
oppressive or prejudicial to minority shareholders; 2=available when the transaction is unfair or entails a conflict of interest

Shareholder plaintiffs' ability to sue directly or derivatively for damage the transaction causes to the company 0=not available; 1=direct or derivative suit available for shareholders holding 10% of share capital or less

#### **Shareholder Suits Index**

Documents available to the plaintiff from the defendant and witnesses during trail

Score 1 each for (1) information that the defendant has indicated he intends to rely on for his defense; (2) information that directly proves specific facts in the plaintiff's claim; (3) any information that is relevant to the subject matter of the claim; and (4) any information that may lead to the discovery of relevant information.

Ability of plaintiffs to directly question the defendant and witnesses during trial 0=no; 1=yes, with prior approval by the court of the questions posed; 2=yes, without prior approval

#### **Paying Taxes in Israel**

The table below addresses the taxes and mandatory contributions that a medium-size company must pay or withhold in a given year in Israel, as well as measures of administrative burden in paying taxes.

Tax or mandatory contribution	Payments (number)	Notes on Payments	Time (hours)	Statutory tax rate	Tax base	Totaltax rate (% profit)	Notes on TTR
Value added tax (VAT)	12		60	16.5% and 15.5%	value added		not included
Fuel tax	1			NIS 1.325	per liter	0.87	
Capital gains tax	1			25.0%	capital gain	1.26	
Municipal tax	6			various rates	property area	1.53	
Social security contribution	12		60	4.98% and 5.68%	gross salaries	5.93	
Corporate income tax	1		110	31.0%	taxable profits	26.45	
Totals	33		230			36.0	

#### Notes:

- a) data not collected
- b) VAT is not included in the total tax rate because it is a tax levied on consumers
- c) very small amount
- d) included in other taxes
- e) Withheld tax
- f) electronic filling available
- g) paid jointly with another tax

Name of taxes have been standardized. For instance income tax, profit tax, tax on company's income are all named corporate income tax in this table.

When there is more than one statutory tax rate, the one applicable to TaxpayerCo is reported.

The hours for VAT include all the VAT and sales taxes applicable.

The hours for Social Security include all the hours for labor taxes and mandatory contributions in general.

## **Trading Across Borders in Israel**

These tables list the procedures necessary to import and exports a standardized cargo of goods in Israel. The documents required to export and import the goods are also shown.

Nature of Export Procedures (2007)	Duration (days)	US\$ Cost
Documents preparation	5	100
Customs clearance and technical control	1	60
Ports and terminal handling	3	250
Inland transportation and handling	3	150
Totals	12	560

Nature of Import Procedures (2007)	Duration (days)	US\$ Cost
Documents preparation	5	100
Customs clearance and technical control	1	60
Ports and terminal handling	3	250
Inland transportation and handling	3	150
Totals	12	560

Export
Bill of lading
Certificate of origin
Commercial invoice
Customs export declaration
Packing list
Import
Import Bill of lading
Bill of lading
Bill of lading  Commercial invoice

## **Enforcing Contracts in Israel**

This topic looks at the efficiency of contract enforcement in Israel.

Nature of Procedure (2007)	Indicator
Procedures (number)	35.00
Duration (days)	890.00
Filing and service	45.0
Trial and judgment	485.0
Enforcement of judgment	360.0
Cost (% of claim)*	25.30
Attorney cost (% of claim)	15.7
Court cost (% of claim)	6.4
Enforcement Cost (% of claim)	3.2

**Court information:** 

Tel-Aviv-Jaffa District

("Beit Mishpat Shalom, Tel-Aviv - Jaffa")

http://elyon1.court.gov.il/eng/

system/index.html
\*Claim assumed to be equivalent to 200% of income per capita.